

Plum Superannuation Fund – Personal Division
Product Disclosure Statement
Part 2 of 2
Your plan details



Eligible Spouse Plan

This booklet forms part of the Product Disclosure Statement (PDS) for the Plum Superannuation Fund (Fund) for new members joining the Eligible Spouse Plan a sub-plan of the Fund. It provides information specific to your membership in the Plan.

You should read this booklet with Part 1 of the PDS, *Your guide to your super*, which contains a summary of the main features of the Fund.

The Product Disclosure Statement (PDS) for the Plum Superannuation Fund (Fund) is provided in two parts and comprises:

Part 1 – *Your guide to your super*

Part 2 – *Your plan details*

The PDS is issued by PFS Nominees Pty Ltd ABN 16 082 026 480 AFSL 243357 RSE L0002912 (Trustee) as trustee of the Fund RSE R1056945.

Any *Supplementary PDS* issued by the Trustee should be read together with this PDS.

The administrator of the Fund is Plum Financial Services Limited ABN 35 081 812 731 AFSL 243356 (Administrator).

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Joining the Plan

The Eligible Spouse Plan is designed to help you build wealth for retirement. The Eligible Spouse Plan allows:

- the “eligible spouse” of a member of the Fund to become a member of the Eligible Spouse Plan;
- a member to make superannuation contributions on behalf of his/her spouse who is an Eligible Spouse Plan member;
- an Eligible Spouse Plan member who ceases to be an “eligible spouse” to remain in the Fund by becoming a member of the Personal Plan;
- the spouse of a member of the Fund to become a member of the Fund following a “payment split” under the Family Law Act; and
- the spouse of a member of the Fund to become a member of the Fund following a “contributions split”.

To join the Eligible Spouse Plan you must complete *Your application form* contained in the *Your application form* booklet. This form enables you to join the Eligible Spouse Plan and advise the Trustee of your contact details, investment choice, nominated beneficiaries and Tax File Number (TFN).

Who is an Eligible Spouse?

An “eligible spouse” is a member’s husband or wife, including a “de facto”, who, although not legally married to the member, lives with the member on a bona fide domestic basis as husband or wife and are residents of Australia. This does not include a person who lives separately from the member on a permanent basis. If contributions are made for an eligible spouse they become an Eligible Spouse Plan member.

It is important that the Trustee is informed immediately if an Eligible Spouse Plan member ceases to be an “eligible spouse” (i.e. is no longer married to the member or no longer lives with the member on a bona fide domestic basis) as it may have an impact on the level of management fees.

Your investment choice

The details of how your account works are described in the *Your account and investment choices* section of the *Your guide to your super* which includes information about how to make your investment choice selection and how to switch between investment choice options.

The diagram at the top of the following page is a summary of the transactions that affect your account.

Your investment options explained (Section B of *Your guide to your super*) includes details of the investment options available.

What happens if I don't make an investment choice?

The Trustee will automatically invest your accumulation account in the default investment strategy (below) if you do not make an investment choice or your choice is invalid:

Your age on joining the Fund	Investment option
Under 50	Pre-mixed Assertive Option
50 and over	Pre-mixed Moderate Option

If you do not make an investment choice and are close to your 50th birthday, make sure you check your *Welcome kit*, which you will receive shortly after you join the Fund, to confirm the date you joined the Fund and the applicable default investment strategy.

The default investment strategy will remain your investment strategy until you make a change. In other words, if you are in the 'under 50' option, you will not automatically change to the '50 and over' option upon reaching age 50. Additionally, if an alternate default investment strategy is introduced after you joined the Plan, your investment strategy will remain unchanged unless otherwise advised.

You can alter your investment mix at any time, even if you have made an investment choice, by phoning a Plum Member Services Consultant on **1300 55 7586** or via the Fund website at www.plum.com.au

Your benefits

Your benefit on retirement, resignation, retrenchment or leaving the Eligible Spouse Plan will be your accumulation account balance.

The benefit that is payable in the event of your Death or Total and Permanent Disablement is your accumulation account balance plus any applicable insurance benefit that may be payable. Details of how the benefit is calculated is provided in the following *Your insurance* section.

Accumulation account =		
Contributions and rollovers	Less	Deductions
<p>May include</p> <ul style="list-style-type: none"> • Superannuation Guarantee (SG) contributions; • any rollover or transfer amounts from other funds; • any voluntary before-tax (salary sacrifice) contributions; • any voluntary after-tax contributions; • any spouse contributions; and • Government co-contributions. 		<p>May include</p> <ul style="list-style-type: none"> • Commonwealth Government contributions tax; • benefit payments; • rollovers or transfers to other funds; and • any other fees and taxes that are applicable.
Adjusted for earnings which may be positive or negative		

Your insurance

Do I need insurance?

It is important to consider insurance protection as part of planning for your financial future. Insurance may help you protect against the loss of earning potential as a result of death or disability.

When considering insurance, think about how you and your family would cope in an unforeseen crisis, such as your untimely death or disability. There may be greatly reduced or no income to meet continuing family expenses or bills. There may also be a need to meet other costs associated with these events.

The following is a summary of the main terms and conditions of the group insurance policy. It is only a guide. In all cases the actual policy will be the final authority.

What types and levels of cover are available?

Insurance is available through the Eligible Spouse Plan, offering cover in the event of:

- your death; or
- your total and permanent disablement (TPD).

Payment of an insured benefit is subject to the terms and conditions of the applicable group insurance policy between the Trustee and insurer.

Only the main features of the insurance policy relating to benefits are set out below and other conditions may apply. For a copy of the full group insurance policy terms and conditions, please contact a Plum Member Services Consultant on **1300 55 7586**.

Your insurer

MLC Ltd (MLC) is the insurer (Insurer) for the Eligible Spouse Plan.

Eligibility for insurance cover

As an Eligible Spouse Plan member you have the option of applying for death or death and TPD insurance cover. Cover is available subject to underwriting requirements. You are eligible for cover if you:

- are under age 65; and
- live in or are eligible to work in Australia; and
- have not commenced service with armed forces of any country.

To apply for cover please complete *Your insurance election form* enclosed in *Your application form* booklet.

Your death and TPD benefit

In the event of your death or TPD, the benefit payable is the balance of your accumulation account plus any applicable insurance benefit. The maximum benefit limits are \$5 million for death and \$2 million for TPD.

Example of a death or TPD benefit

Jane has been accepted for \$200,000 death and TPD cover and has an accumulation account balance of \$60,000.

If Jane were to die, or become permanently disabled, the benefit payable would be:

Insured benefit	\$200,000
Accumulation account	\$60,000
Death or TPD benefit	\$200,000 + \$60,000 = \$260,000

Health evidence may be required

You may, in certain circumstances, be required to provide evidence of good health to the Insurer, including:

- if you are applying for insurance cover; or
- if you cease your cover and then subsequently apply for insurance cover; or
- if you apply for additional insurance cover; or
- if you cease to be a member of the Eligible Spouse Plan and then subsequently rejoin the Eligible Spouse Plan.

The Insurer will advise you if evidence is required. This may include completing a personal statement about your health or undergoing blood tests or a medical examination. The Insurer may place conditions or restrictions on your insurance cover as a result of this medical evidence.

Your claim for insurance benefits could be reduced or declined by the Insurer if you were to provide inadequate medical evidence or false or misleading information to the Insurer.

Premiums

All the premiums associated with your insured benefits are deducted from your accumulation account.

Plum Financial Services Limited will receive a payment of up to 10% of all death and TPD premiums paid to the Insurer towards covering the costs associated with administering and managing your insurance requirements. This has been included in the premiums overleaf.

The actual premiums calculated for you may vary slightly due to rounding. The premium rates may be subject to change from time to time.

Death and TPD premiums for males

Death and TPD premiums for males are calculated by multiplying the following premium by the occupation profile (that is, whether you are a blue collar or white collar worker) listed below:

Occupation factors for males

Occupation	Death cover	TPD cover
White collar	1.000	1.000
Blue collar	1.343	1.679

Annual cost for males per \$1,000 sum insured

Age next birthday	Death cover \$	TPD cover \$	Age next birthday	Death cover \$	TPD cover \$
15	0.603	0.061	40	1.108	0.985
16	0.603	0.061	41	1.190	1.076
17	0.761	0.081	42	1.279	1.176
18	0.905	0.101	43	1.373	1.285
19	1.020	0.120	44	1.529	1.454
20	1.106	0.137	45	1.702	1.646
21	1.178	0.154	46	1.895	1.862
22	1.207	0.166	47	2.110	2.107
23	1.221	0.177	48	2.349	2.385
24	1.221	0.207	49	2.529	2.732
25	1.207	0.239	50	2.722	3.130
26	1.088	0.252	51	2.929	3.587
27	1.048	0.283	52	3.153	4.109
28	1.022	0.323	53	3.394	4.708
29	1.006	0.349	54	3.642	5.349
30	0.991	0.378	55	3.909	6.078
31	0.976	0.409	56	4.196	6.906
32	0.961	0.443	57	4.504	7.847
33	0.947	0.480	58	4.834	8.917
34	0.950	0.534	59	5.343	9.692
35	0.952	0.596	60	5.906	10.535
36	0.955	0.664	61	6.527	11.452
37	0.958	0.740	62	7.215	12.448
38	0.961	0.824	63	7.975	13.531
39	1.032	0.901	64	8.695	15.079
			65	9.479	16.805

Example of death and TPD premium calculation

Jack has death and TPD insurance cover of \$200,000 and will be 40 next birthday. Jack works in an office job that is classified by the Insurer as "white collar".

Jack's death and TPD cover premium that would be deducted from his accumulation account would be calculated as follows:

Death cover premium:

- $\$200,000/\$1,000 \times 1.108 \times 1.000 = \221.60 p.a.

TPD cover premium:

- $\$200,000/1,000 \times 0.985 \times 1.000 = \197.00 p.a.

Death and TPD premiums for females

Death and TPD premiums for females are calculated by multiplying the following premium by the occupation profile (that is, whether you are a blue collar or white collar worker) listed below:

Occupation factors for females

Occupation	Death cover	TPD cover
White collar	1.000	1.000
Blue collar	1.443	1.910

Annual cost for females per \$1,000 sum insured

Age next birthday	Death cover \$	TPD cover \$	Age next birthday	Death cover \$	TPD cover \$
15	0.295	0.026	40	0.800	0.749
16	0.295	0.026	41	0.859	0.839
17	0.310	0.026	42	0.922	0.940
18	0.357	0.026	43	0.991	1.053
19	0.403	0.029	44	1.052	1.218
20	0.450	0.040	45	1.117	1.410
21	0.450	0.051	46	1.186	1.632
22	0.419	0.059	47	1.260	1.889
23	0.403	0.072	48	1.338	2.186
24	0.388	0.082	49	1.443	2.455
25	0.372	0.094	50	1.557	2.756
26	0.369	0.111	51	1.680	3.094
27	0.384	0.138	52	1.813	3.474
28	0.400	0.172	53	1.957	3.901
29	0.407	0.200	54	2.098	4.301
30	0.414	0.232	55	2.250	4.743
31	0.421	0.270	56	2.412	5.231
32	0.428	0.313	57	2.587	5.768
33	0.436	0.364	58	2.774	6.360
34	0.478	0.402	59	2.967	6.792
35	0.525	0.444	60	3.173	7.254
36	0.576	0.490	61	3.394	7.746
37	0.632	0.541	62	3.631	8.272
38	0.693	0.597	63	3.883	8.834
39	0.745	0.668	64	4.161	9.625
			65	4.458	10.487

Example of death and TPD premium calculation

Jill has death and TPD insurance cover of \$200,000 and will be 46 next birthday. Jill works in a factory job that is classified by the Insurer as "blue collar".

Jill's death and TPD cover premium that would be deducted from her accumulation account would be calculated as follows:

Death cover premium:

- $\$200,000/\$1,000 \times 1.186 \times 1.443 = \342.28 p.a.

TPD cover premium:

- $\$200,000/1,000 \times 1.632 \times 1.910 = \623.42 p.a.

Definition of TPD

Where you are engaged in permanent employment for 15 hours or more per week, TPD means (subject to superannuation legislation):

Specific Loss

You suffering the permanent and irreversible loss of:

- use of two limbs, or
- sight of both eyes, or
- use of one limb and sight of one eye;

where limb is defined as whole hand or whole foot; and the permanent loss of sight means the sight to the extent that visual acuity is 6/60 or less or to the extent that the visual field is reduced to 20 degrees or less of arc.

Or

Unable to Work

You have a disability caused by injury or illness, and as a result of your disability you are unable to ever work in your usual occupation or any other occupation that you are reasonably suited to by education, training or experience and will never be able to do so again.

Where you are engaged in casual or seasonal work or are employed for less than 15 hours per week or you are unemployed, TPD means (subject to superannuation legislation):

Specific Loss

You suffering the permanent and irreversible loss of:

- use of two limbs, or
- sight of both eyes, or
- use of one limb and sight of one eye;

where limb is defined as whole hand or whole foot; and the permanent loss of sight means the sight to the extent that visual acuity is 6/60 or less or to the extent that the visual field is reduced to 20 degrees or less of arc.

Or

Future Care

When you have a disability caused by injury or illness, and as a result, you are completely incapacitated to such an extent to render you totally and irreversibly unable to perform at least two of the five Activities of Daily Living.**

These circumstances must have existed continuously for at least six months.

** Activities of Daily Living means:

1. Bathing; or
2. Dressing; or
3. Toileting, or
4. Eating; or
5. Mobility

Reduction of TPD cover

The insured amount for TPD reduces from age 61 to zero at age 65, according to the scale below:

Age	% of TPD Insurance
61	80%
62	60%
63	40%
64	20%
65	0%

Provisional cover (accident only)

If you need to be assessed for evidence of good health, prior to having your cover accepted by the Insurer, provisional death and TPD cover will be provided should a claim arise as a result of an accident only.

The amount of provisional cover will be the same as the sum insured for which you have applied and are being assessed, subject to a maximum TPD amount of \$500,000 (in addition to any cover already accepted).

The Insurer may pay you the TPD benefit applicable if, as a result of accidental injury whilst you are covered by this provisional accident insurance, you suffer any of the following conditions:

- quadriplegia; or
- major brain injury; or
- the total and irreversible inability to perform at least two Activities of Daily Living;

This cover only applies in the case of an accident, and is provided for a maximum period of 90 days for provisional death and TPD cover from the date the Insurer is notified of your request for cover.

Terminal illness

Where you are diagnosed as suffering a terminal illness, the Insurer may pay you a terminal illness benefit equal to your death benefit up to a maximum of \$2 million, subject to the terms and conditions of the group insurance policy.

Where the terminal illness benefit is less than the death benefit and/or the TPD benefit applicable, the death or TPD benefits otherwise payable in respect of you will be reduced by the amount of the terminal illness benefit paid. Premiums are then required to be paid in respect of you on the reduced level of cover.

Cover while outside Australia

If you travel overseas your death and TPD cover may continue, provided premiums continue to be paid.

If you are an Australian resident, your death and TPD cover will continue while you are overseas. The Insurer does not need to be advised in advance.

The Insurer may require you to return to Australia at your own expense where necessary for medical treatment or assessment.

Cessation of insurance cover

Death and TPD cover ceases immediately under the group insurance policy in certain circumstances. These include:

- you attaining age 65; or
- a death or TPD benefit becoming payable in respect of you; or
- a terminal illness benefit becoming payable in respect of you, which is less than the amount of the death and/or TPD benefit in respect of you; or
- you no longer being a member of the Eligible Spouse Plan; or
- the day before you commence service with the armed forces of any country; or
- in the event that your accumulation account balance becomes insufficient to pay a premium instalment; or
- if you make a fraudulent claim; or
- if you elect to cancel your cover.

Payment of a death benefit

Your death benefit may be paid to any one or more of your dependants and/or to your personal legal representative (i.e. your estate).

The Trustee is required by law to consider all of your dependants before making a decision about how to distribute your death benefit. The Trustee will refer to your beneficiary nomination when making a decision but is not bound by your nomination.

Nominating a beneficiary

You can nominate a beneficiary when you complete *Your application form*. Dependants, who can be nominated as the beneficiaries of your superannuation benefit if you die while a member of the Fund, include:

- your spouse (including a defacto);
- your children (including a stepchild or adopted child);
- any other person (as permitted by the relevant law) wholly or partially financially dependent on you at the time of your death; or
- any other person with whom you are in an interdependency relationship (as defined in the relevant law) at the time of your death.

An interdependency relationship exists where two people (whether or not related by family):

- have a close personal relationship;
- live together;
- one or each of them provides the other with financial support; and
- one or each of them provides the other with domestic support and personal care.

The criteria for an interdependency relationship may also be met if it can be shown that a close personal relationship existed between the two people and either or both of them suffered from a physical, intellectual or psychiatric disability preventing them from meeting the other criteria listed above.

Anti-detriment payments

The Fund provides anti-detriment payments, where available, when death benefits are paid to your dependants. As a result, your dependants may be entitled to a larger benefit on your death.

The anti-detriment payment is an additional amount included in a lump sum ETP, which is paid on the death of a member to eligible dependants. The payment is intended to restore the deceased's death benefit to what it would have been if contributions tax (of up to 15 per cent) had not been paid on the taxable contributions.

It is not compulsory for Trustees to make anti-detriment payments. However, the Trustee of the Fund has resolved to do so, in order to ensure your eligible beneficiaries will not be adversely affected by the cumulative effect of contributions tax on death benefits.

How to make a claim

Death

In the event of your death, your next of kin or legal personal representative will be required to provide certain documents in support of the claim to the Trustee.

If you die, the Trustee will transfer all of your benefits (and any insurance benefit if applicable) into the MLC Cash Fund as soon as an original certified copy of the Death Certificate is received. This is to ensure that the value of the benefit is maintained for your beneficiaries and is not reduced if there are adverse market movements before the benefit is paid.

Disablement

There may be a six-month waiting period for TPD claims. However you should notify Plum as soon as practicable of any event or other occurrence which may entitle you to claim a benefit, as in some circumstances the Insurer may be entitled to reduce or deny your claim.

Medical assessments and other supporting evidence will be required to enable the Insurer to process and access any disablement claim.

Please note the benefits may be reduced by any amount for which the Trustee is unable to arrange or claim insurance.

Fees and other costs

CONSUMER ADVISORY WARNING

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2 per cent of your fund balance rather than 1 per cent could reduce your final return by up to 20 per cent over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the Fund or your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** website www.fido.asic.gov.au has a superannuation calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the Fund assets as a whole.

The *Taxation* section of *Your guide to your super* contains information about taxes.

You should read all the information about fees and costs because it is important to understand their impact on your investment.

Fees and costs for particular investment options are set out on pages 12-13.

Type of fee or cost	Amount	How and when paid
FEES WHEN YOUR MONEY MOVES IN OR OUT OF THE FUND		
<i>Establishment fee</i>		
The fee to open your investment	Nil	Not applicable
<i>Contribution fee</i>		
The fee on each amount contributed to your investment – either by you or your employer	Nil	Not applicable
<i>Withdrawal fee</i>		
The fee on each amount you take out of your investment	Nil	Not applicable
<i>Termination fee</i>		
The fee to close your investment	\$66.60	In the Eligible Spouse Plan this fee is also known as a Benefit Payment Fee and applies upon termination or final withdrawal from your account. This fee is deducted from your final benefit.

Type of fee or cost	Amount	How and when paid
MANAGEMENT COSTS		
<p>The fees and costs for managing your investment</p> <p>The amount you pay for specific investment options is shown on pages 12-13.</p>	<p>Management costs are made up of a number of different components:</p>	
	<p>Member fee is \$67.60 p.a.</p>	<p>This fee is deducted monthly in equal instalments from your account by selling units in the Plum PST. The investment option units sold from the Plum PST will be in the same proportion as the investment strategy that applies to contributions received in respect to you.</p>
	<p>Plan management fee is percentage of your total account balance and is equal to your Spouse's corporate plan management fee. Ranges from 0.02%p.a. – 0.87%p.a.</p> <p>Details of the plan management fee you will be charged can be found in the covering letter accompanying <i>PDS Part 1 and Part 2</i>.</p>	<p>This fee is calculated and deducted monthly from your account by selling units in the Plum PST. The investment option units sold from the Plum PST will be in the same proportion as the investment strategy that applies to contributions received in respect to you.</p>
	<p>Investment option management cost is the amount you pay for each specific investment option and is shown in the table <i>Investment option management and transaction costs</i>, on pages 12-13.</p> <p>Ranges from 0.34%p.a. – 1.46%p.a.</p> <p>Details of the investment option management costs and to whom they are paid can be found on pages 11.</p>	<p>The investment option management cost is deducted from the assets of each investment option daily.</p> <p>The deduction of the investment option management costs is reflected in the daily unit price of each investment option. Therefore, you do not see this cost deducted directly from your account.</p>
SERVICE FEES *		
<i>Investment switching fee</i>		
The fee for changing investment options	Nil	Not applicable

* Other service fees can apply to your accumulation account. Please refer to the section *Additional explanation of fees and costs* for details.

Example of annual fees and costs for a balanced investment option

This table gives an example of how the fees and costs in the balanced investment option called the Pre-mixed Moderate option in the Plan for this product can affect your superannuation investment over a 1 year period. You should use this table to compare this product with other superannuation products.

EXAMPLE – the Balanced Investment Option (Pre-mixed Moderate)		BALANCE OF \$50,000 WITH TOTAL CONTRIBUTIONS OF \$5,000 DURING YEAR
Contribution fees	Nil	For every \$5,000 you put in, you will be charged \$0.
PLUS Management costs	1.280% [#] + \$67.60	And , if you have \$50,000 in the fund you will be charged \$640.00 each year plus \$67.60 in administration fees regardless of your balance.
EQUALS Cost of fund		If you put in \$5,000 during a year and your balance was \$50,000, then for that year you will be charged fees of: \$707.60* What it costs you will depend on the investment options you choose.

* Additional fees may apply:

Establishment fee - Nil

And, if the withdrawal is a final withdrawal from your account or your account is terminated, you may also be charged a **termination fee** of \$66.60.

[#] Assuming plan management fee is 0.75%.

Additional explanation of fees and costs

Other service fees

As stated earlier, other service fees may apply. The following table contains details about those fees.

Other service fees that may apply	Fee	How and when paid
Family Law related service fees		
Responding to application for information by member's spouse	\$80.00	This fee is charged when an application is made for information on a member's benefit by a non-member spouse in the format specified under the Family Law Act. It is paid by the non-member spouse directly to Plum.
Splitting a benefit	\$66.60	This fee is charged when a member's benefit is required to be split due to a court order or agreement in accordance with the Family Law Act. The fee is charged equally between the member and non-member spouse except when the non-member spouse receives all of the member's benefit. In this case, the non-member spouse pays the fee in full.
Contributions splitting fee		
The fee to split your contributions with your spouse.	\$66.60	This fee is charged when you split contributions with your spouse and transfer them to another fund. The fee is deducted from your account at the time the contributions are transferred (split) from your account. This fee is not charged if you are transferring the split contributions to a spouse account that has been established within the Fund.

Transactional and operational costs

Settlement costs including custody costs are incurred by the underlying investment manager. These costs are incorporated within the investment option management costs referred to in the table on pages 12-13.

Other transactional costs are incurred when units in investment options are purchased or sold. These could include brokerage costs, stamp duty on investment transactions, clearing costs and fees that must be paid by the investment manager when buying or selling underlying assets. These are commonly referred to as buy/sell costs and these costs are additional to the fees and costs described in the fees and costs template.

Buy/sell costs

Most investment managers incorporate buy/sell costs into the application and withdrawal unit prices of their investment products. Where buy/sell costs are incorporated into the application and withdrawal unit prices of the underlying fund, these costs are incorporated into the application and withdrawal unit prices of the investment options.

Other investment managers may charge buy/sell costs to the investment pools of their investment products, with the costs reflected in the overall performance of the investment product. Some investment managers may not charge buy/sell costs because applications of units into an investment product can be offset by withdrawals in that same investment product.

There are four types of buy/sell costs that may be incurred, depending on the type of transaction that is occurring:

Buy costs – ongoing transactions	This cost, if any, will be incurred every time you have any of the following transactions: <ul style="list-style-type: none"> units are purchased that are attributable to rollovers, transfers, contributions and contributions splits in an investment option(s); or you decide to change the investment of your account balance from one option(s) to alternate option(s).
Sell costs – ongoing transactions	This cost, if any, will be incurred every time you have any of the following transactions: <ul style="list-style-type: none"> units in investment options are redeemed (i.e. when your superannuation benefit is paid to you, rolled over, transferred or contributions split); or you decide to change the investment of your account balance from current option(s) to alternate option(s).

Please refer to the table on pages 12-13 for details about current buy/sell costs charged by investment managers for each investment option.

As explained in the *Your benefits* section of *Your guide to your super*, the investment options will be valued at the applicable withdrawal price, which takes into account the ongoing sell cost that applies. Therefore, the ongoing buy cost and expected sell cost are both taken into account when an investment option is purchased.

Example

Consider a \$5,000 contribution invested in the Pre-mixed Moderate investment option. The ongoing buy cost is 0.08% and the ongoing sell cost is 0.05% for the investment option.

Buy cost:

$$\$5,000 \times 0.08\% = \$4.00$$

Expected sell cost:

$$\$5,000 \times 0.05\% = \$2.50$$

The \$5,000 contribution invested will be valued less the buy cost which the fund manager has collected and the expected sell cost the fund manager will collect when the asset is sold. That is:

$$\$5,000 - \$4.00 - \$2.50 = \$4,993.50$$

Performance fees

The underlying investment manager may charge performance-based fees. These are fees that apply when the manager achieves an investment performance in excess of specified criteria or benchmark. An estimate of the performance fees (or where appropriate the performance fees that applied over the previous financial year) are included in the management costs section of the fees and costs template and are incorporated into the investment option management costs set out on pages 12-13.

Currently performance-based fees apply to the following investment options (as shown below):

- **Path One JANA Investment Options**

There are several underlying investment managers used by JANA, one of the managers for five Path One investment options, which may receive a performance fee if they outperform a specific benchmark.

The performance fees, which are included in the investment option management costs, are only payable if an investment manager outperforms their benchmark. The performance fees set out in the table below are estimates only to show the approximate level of performance fees payable if all investment managers concerned outperform their benchmark by 3 per cent.

Investment option	Estimated performance fee %p.a.
JANA Conservative	0.07%
JANA Cautious	0.08%
JANA Moderate	0.10%
JANA Assertive	0.11%
JANA Aggressive	0.09%

The investment managers used by JANA and the allocations within each of the investment options available are subject to change.

- **GMO Australian Market Neutral Trust (GMO)**

Note

Due to the nature of this investment option and because no performance fees have applied for this option in the previous financial years ending 30 June 2005 and 30 June 2006, it has not been possible to estimate the value of future performance fees. Performance fees may apply to this option in the future. You will receive notification of any performance fees incurred and included in the management cost for this investment option in the Fund's *Annual Report* (where relevant).

If annual returns from this option (net of manager's fees) exceed the returns achieved by the cash benchmark (UBS Australian Bank Bill Index), then a performance fee of 15 per cent of the out-performance is payable to the manager and is subtracted from the unit price.

The manager of the underlying fund accrues performance-based fees on a daily basis and draws any performance-based fee entitlement monthly in arrears.

Example

Take a \$50,000 investment in GMO as an example. Assume that the UBS Australian Bank Bill Index return was 5 per cent over the year. GMO would need to achieve over 5 per cent after fees to be eligible for a performance-based fee. If GMO returned 10 per cent after fees over the same period, (i.e. outperformed by 5 per cent on after-fees basis), the performance fee payable is:

\$50,000	Amount invested in GMO Australian Market Neutral Trust
x 5%	The out-performance
x 15%	Proportion of out-performance manager receives as bonus
= \$375.00	Performance Fee Payable

Fees paid to advisers

If you appoint a financial planner in relation to your investment in the Eligible Spouse Plan, that financial planner may receive payment (remuneration) for their advice. You can negotiate with your financial planner to determine what that payment should be and how it should be paid. Please note that with the exception of fees paid to financial planners on the AdvantEdge ActivePlan panel, fees to financial planners cannot be paid from your accumulation account if your financial planner does not have a MLC Ltd financial planner code.

Financial advisers on the AdvantEdge ActivePlan panel

As a Fund member you can gain access to financial advisers on the AdvantEdge ActivePlan panel. This service is delivered by GWM Adviser Services Limited (GWMAS) ABN 96 002 071 749 AFSL 230692 (trading as the AdvantEdge Program) through an agreement it has with the Trustee. The AdvantEdge ActivePlan panel service is provided under the GWMAS AFSL. Plum, the Trustee and GWMAS are part of the National Australia Bank group of companies.

If your financial planner is on the AdvantEdge ActivePlan panel, the portion of the adviser service fee which relates to advice you receive about your superannuation investment in the Fund can be deducted from your account. This amount can be charged as either a dollar amount or a percentage of your account balance as described in the following table.

	Dollar based	Percentage based
Maximum fee allowed	\$2,200 p.a	1.1% of account balance p.a.
Minimum account balance for fee to be applied	\$20,000 unless \$5,000 contributions in last year	\$1,500

To the extent that the agreed adviser service fee relates to advice about your superannuation investment in the Fund it is deducted from the balance of your account by you or your financial planner (with your agreement) at any time.

Example

If a 1.1% p.a. fee is agreed, the adviser service fee payable on a \$50,000 account balance is:

\$50,000 x 1.1% = \$550 p.a. or \$45.83 per month

If a \$2,200 fee is agreed the adviser service fee payable on any balance over \$20,000 will be:

\$2,200 p.a. or \$183.33 per month

Neither the Trustee nor Plum pays any additional remuneration to advisers other than the adviser service fee.

Changes to fees

The Trustee can change the amount of any fees without your consent. The Trustee will provide written notification of a fee increase within the time frame set down in the relevant legislation.

The *Investment option management and transaction costs* table (see pages 12-13) includes the fees charged by the investment manager. Where these costs vary as a result of an investment manager's fee changing, prior notice will not be provided. Notification will be provided in subsequent member communication.

The Trustee may also be reimbursed for costs and expenses of and incidental to the establishment, operation, management, administration, investment and termination of the Plan, including tax, insurance costs and any fees or charges imposed by, or paid by, the Plan. The Trustee also has the right to be indemnified in certain circumstances for any liability incurred while acting as Trustee.

Variations of the buy/sell costs and investment management costs can occur at the discretion of the investment manager. The Trustee may not be able to provide prior notice of such variations.

Different fee rates will apply if you transfer to the Plum Personal Plan when you cease to be an "eligible spouse". For more information about the Plum Personal Plan fee structure, refer to the Product Disclosure Statement relevant to the Plum Personal Plan available from our website www.plum.com.au or by contacting a Plum Member Services Consultant on **1300 55 7586**.

Member protection

Superannuation law limits the amount of charges that can be deducted from your account to an amount generally not exceeding the investment earnings over the relevant period.

These limits may apply if the value of your account is less than \$1,000 and it includes (or at one time included) superannuation guarantee or award contributions by your employer and your account is not expected to grow quickly by the Trustee. Member protection applies even when there has been a partial withdrawal from the account.

Tax costs

All fees quoted include Goods and Services Tax (GST) (if applicable) and any applicable Reduced Input Tax Credit (RITC).

The benefits of tax deductions obtained by the Fund, as a result of the fees paid, are passed back to the member half yearly or when the member leaves the Fund. This is in the form of a tax credit and can generally reduce contributions tax.

Other taxes are set out in another part of this document. Refer to the *Taxation* section of *Your guide to your super* for information on taxation.

Components of investment option management costs

Investment option management costs are deducted from the unit price of each investment option on a daily basis so the costs are not directly deducted from your account. These costs comprise the following components that make up the final percentage amount for each investment option.

Investment manager fees	These are the fees charged and incurred in the underlying investment and are imposed by the investment manager. These fees vary between the investment options because of the different costs associated with managing the underlying investments. In some cases a performance fee may also be included. Refer to the section on performance fees for more information.
Investment manager rebate	In some instances, the Trustee may have been able to negotiate a rebate on the investment manager's standard investment management fees. The amount of these rebates and when they are paid vary, but the Trustee ensures they are taken into account in daily unit pricing of the investment options.
Plum investment fee	Plum may also charge a fee within the range 0.10 per cent p.a. to 0.20 per cent p.a. which is also included in the investment option management costs.

You should be aware that the fees may vary. The table on pages 12-13 outlines the investment option management cost for each investment option.

Investment option management and transaction costs⁽¹⁾

The fees outlined in this table are current as at 1 June 2007 this PDS was prepared and are inclusive of GST and RITC but exclude other taxes.

	Investment option management cost % p.a. ⁽²⁾	Buy cost - ongoing % ⁽³⁾	Sell cost - ongoing % ⁽⁴⁾
Pre-mixed Options			
Pre-mixed Conservative	0.46	0.05	0.03
Pre-mixed Cautious	0.49	0.07	0.05
Pre-mixed Moderate	0.53	0.08	0.05
Pre-mixed Assertive	0.55	0.10	0.07
Pre-mixed Aggressive	0.53	0.08	0.03
MLC Options			
MLC Conservative	0.52	0.00	0.00
MLC Cautious	0.57	0.00	0.00
MLC Moderate	0.61	0.00	0.00
MLC Assertive	0.64	0.00	0.00
MLC Aggressive	0.62	0.00	0.00
JANA Options			
JANA Conservative	0.66 ⁽⁷⁾	0.05	0.05
JANA Cautious	0.72 ⁽⁷⁾	0.10	0.10
JANA Moderate	0.81 ⁽⁷⁾	0.15	0.10
JANA Assertive	0.88 ⁽⁷⁾	0.15	0.15
JANA Aggressive	0.91 ⁽⁷⁾	0.20	0.20
Sector Options			
Cash Options			
MLC Cash Fund	0.37	0.00	0.00
Fixed Interest Options			
MLC Diversified Fixed Interest Fund	0.47	0.00	0.00
Vanguard Diversified Fixed Interest Fund	0.35	0.15	0.15
Property Options			
MLC Property Securities Fund	0.72	0.00	0.00
Vanguard Property Securities Index Fund	0.34	0.20	0.20
Australian Shares Options			
MLC Australian Share Fund	0.57	0.00	0.00
Vanguard Australian Shares Index Fund	0.34	0.20	0.10
International Shares Options			
MLC International Share Fund	0.69	0.00	0.00
Vanguard International Shares Index Fund	0.36	0.30	0.10
Vanguard International Shares Index Fund (Hedged)	0.36	0.35	0.15 ⁽⁵⁾

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	Investment option management cost % p.a. ⁽²⁾	Buy cost - ongoing % ⁽³⁾	Sell cost - ongoing % ⁽⁴⁾
Diversified Options			
Balanced Options			
MLC Balanced Portfolio	0.61	0.00	0.00
Vanguard LifeStrategy Index PST – Growth	0.36	0.25	0.15
Growth Options			
MLC Growth Portfolio	0.64	0.00	0.00
Vanguard LifeStrategy Index PST - High Growth	0.37	0.30	0.20
Sector Options			
Fixed Interest Options			
PIMCO Diversified Fixed Interest Fund	0.59	0.00	0.00
BT Wholesale Global Fixed Interest Fund	0.63	0.06	0.06
Property Options			
Legg Mason Property Securities Trust	0.76	0.28	0.28
Australian Shares Options			
UBS Australian Share Fund	0.70	0.25	0.25
Maple-Brown Abbott Australian Share Option	0.59	0.00	0.00
ABN AMRO Australian Equity Fund	0.70	0.30	0.30
Perpetual's Wholesale Ethical SRI Fund	0.90	0.20	0.20
INVESCO Australian Smaller Companies Fund	1.35	0.35	0.35
International Shares Options			
Capital International Global Equity Trust	0.60	0.15	0.15
Lazard International Share Fund	0.87	0.30	0.30
ABN AMRO Global Equity Fund	0.89	0.30	0.30
Marvin & Palmer Emerging Markets Trust	1.46	0.25	0.50
Goldman Sachs JBWere Global Small Companies Fund	1.46*	0.25	0.25
Alternative Options			
GMO Australian Market Neutral Trust	1.15 ⁽⁶⁾	0.40	0.40
MLC Accelerated Growth Portfolio	0.85	0.00	0.00

(1) Details of where fees are paid are included in sections *Components of investment option management costs* and *Transactional and operational costs*.

(2) The investment option management cost is a fee for managing the investments. The fee is deducted from the unit prices on a daily basis and is therefore paid automatically through each investment option. The fee is before tax and calculated based on the percentage of assets held in each investment option. Generally the fee represents the:

- fees and expenses charged and incurred in the underlying assets; and
- a payment to Plum in relation to specific investment options if applicable.

The fees may vary during the year due to a number of factors such as:

- the timing of any rebates received from the investment managers (if applicable), the benefit of which is passed onto members' accumulation accounts periodically; and
- any change to the underlying investment fees charged by the investment manager.

(3) Applied to the following ongoing transactions:

- applications (rollovers, transfers, contributions and contributions splits); and
- switches in.

(4) Applied to the following ongoing transactions:

- switches out; and
- withdrawals (benefit payments); and
- contributions splits.

(5) These are expected costs. An amount up to the equivalent of the buy cost may apply during a period of extensive or large withdrawals from the underlying fund.

(6) A zero performance based fee has been included in the cost shown on the basis that no performance fee was incurred during the investment option's performance history while it has been available to Fund members. A performance fee may be incurred in future years. See the *Performance fees* section for more information.

(7) The costs shown include estimated performance fees.

*effective 1 August 2007

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